

**What Can Be Achieved By
Special R&D Funds When There
is No Special Leaning Towards
R&D Intensive Industries?**

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Abstract:

This paper explores the effects of Austria's recent Special Funds initiative on the R&D-expenditures of its private corporate sector. It is the first one to approach the due evaluation from a macro perspective. First, simple descriptive statistics show that the noticeable delays in actual disbursements and the replacement of regular RTI-funds by these special funds reduce the latter's scope. Apparently, money can't work unless it is spent and "additional" funds at the expense of regular funds will trigger no additionalities. We then set up an econometric model to derive some inference on the relative importance of different public support channels on the business sectors's R&D spending. Though the estimates suggest that direct government subsidies to R&D-performing firms unfold great leverage effects, the dynamics of output growth as well as an R&D-prone high-tech industry structure seem to be more important drivers of the business sector's R&D intensity. Likewise, feeding special funds into the higher education sector will raise the R&D-intensity of the business enterprise sector only if and to the degree that such funds contribute to Austria's overall economic prosperity or foster structural change towards more R&D-intensive manufacturing.

1 Introduction

The world's leading R&D countries, most notably Sweden and Finland, but also the U.S. are typically characterized by a very high share of the corporate sector in total R&D expenditures, while public R&D outlays account for only a minor fraction. Outstanding R&D performances of the private corporate sector do not descend upon countries like "manna from heaven". Instead, large publicly financed initial investments have often laid the grounds for subsequent success. For instance, several authors suggest that the favourable outcome of Finnish R&D performance in these days took its starting point when the government introduced an urgent action plan for the promotion of research and technology development in 1996. Within the three years period 1997-1999 more than FIM 3 billion (about € 504 Mio.) of fresh funds had been disbursed to enhance the operation of the national innovation system. The first evaluation of this program has come to the conclusion that the additional appropriation for research has been highly rewarding: the private business sector expanded its research investments; company profitability rose through increased research input; the number of product innovations grew, productivity was positively affected through a better trained workforce etc. (Prihti et al, 2000).

Adding new money is of course a straightforward answer to the Lisbon/Barcelona challenge - but how should this be allocated? To come up with some tentative answers, it is therefore vital to identify the key drivers of the business sector's R&D engagement. Arguably, it is first and foremost the dynamics of output growth and the given industry structure that matter. If a country is specialised in industries typically characterised by a sound degree of R&D intensity, then aggregate business R&D intensity will generally be high as well. Accordingly, relevant government measures to stimulate R&D undertakings at the firm level would have to address the external environment under which firms are operating so that research pays. Relevant policies include for instance competition and (de)-regulation policies, as well as patent protection. In a more narrow sense the government provides for a research-prone, favourable business setting by funding universities as well as research performed in public laboratories. The rationale is that scientific knowledge from academic research generates positive knowledge spillovers and thereby facilitates private business R&D and fosters productivity of the corporate world. Apart from

those indirect measures, the government can also stimulate business R&D in a more direct way, either through fiscal incentives, or by means of direct financial support.

In December 2000, the Austrian Federal Government announced an urgent action plan, the so-called "Offensiv-Programm I" to promote the goal of increasing the national R&D quota in terms of gross domestic product (GDP) from 1,8% in 2000 to 2,5% of GDP in 2005. Additional funds amounting to € 508.7 Mio were agreed to in order to boost Austrian sciences and technology developments and to draw nearer to the Barcelona aims.

This paper deals with the effects on the business sector's R&D-intensity that can be expected to result from these funds. The structure of the paper runs as follows: **Section 2** explores how the recent special funds initiative fits into Austria's general strategy in the fields of Research, Technology and Innovation (RTI henceforth). We look at both, the institutional changes and the allocation of the money. In doing so, we put particular emphasis, first, on the money that has actually been disbursed, and, second, on possible replacement effects. We find that special funds contribute to increases in government financed RTI-expenditures. At the same time, however, it also proves true that such increases were accomplished by regular funds in the preceding years and that the latter were in parts substituted by money from the Offensive-Programm. **The third section** develops the methodical approach to the impact assessment of different support channels on the R&D intensity of the business sectors. Before we present the results in **section five**, the **fourth section** displays some summary statistics of the relevant variables of the econometric model. The estimation results return elasticities with respect to direct, indirect as well as implicit government measure which are then used to calculate the net effect of Austria's recent special funds initiative on the R&D intensity of the business sector. **Section six** concludes.

2 Austria's Route to Barcelona

2.1 Institutional Changes

At the turn of the millennium the Austrian innovation system had been characterized by considerable overlaps in functional responsibilities and extensive inefficiencies in the funding system were prevailing (Leo et al., 2002). To meet the challenge of an R&D quota of 2.5% by 2006 or 3% by 2010, respectively, Austria has since then undertaken great efforts to simplify and reorganize its funding structure and to increase its budget for R&D measures.¹ In 2000 the establishment of a Council for Research and Technology Development marked the beginning of an overdue streamlining process. Since then and in contrast to former advisory bodies, the Council advises all ministries involved in science, research, and development and comments on all major projects before a final decision is made. Starting from September 2004 it has been running as an independent legal entity. The Council defines the priorities of the Austrian innovation policy and published a "National Research and Innovation Plan" in 2002 as the first coherent and strategic document of Austrian Innovation and Technology Policy. Recently, this key document has been updated (see Austrian Council, 2002B and 2005). It should be emphasized, however, that neither the Council's strategies, nor recommendations are binding – except for its recommendations on the use of the special funds, with which it has been entrusted since January 2001.

Another new player in the Austrian Innovation System is the "National Foundation for Research, Technology and Development". It has been founded in spring 2004 by the three technology ministries², the ministry of finance and the Austrian Reserve Bank, where the latter provides for the funds (in concert with the funds from the European Recovery Program). The new foundation concentrates on middle- and long-term goals of research and technology policy and promotes qualitatively high-standing

¹ Details of the following passage can be found in Leo et al., 2004.

² In Austria, the so-called technology ministries comprise the federal department for traffic, innovation and technology, the federal department for education, science and cultural affairs, and the federal department for economic affairs and employment.

projects with an annual budget of approximately 125 Mio €. To optimize existing structures, the Council submits non-binding proposals to the foundation on how to distribute the money.

Finally, in June 2004 the Austrian Research Promotion Agency (FFG) was set up as an umbrella organization that groups the formerly independent institutions Austrian Space Agency (ASA), the Bureau for Innovation and Technology (BIT), the Industrial Research Promotion Fund (FFF) and the Technologie Impulse Gesellschaft (TIG) under one roof. The 2004 budget of the FFG amounts to 12.12 Mio €, but for the following three years increases of about 50% are envisaged. Additionally, considerable parts of the special funds for science and technology are channelled into the economy through the FFG.

2.2 *Special Funds for Research and Development*

In December 2000, the Austrian Federal Government announced an urgent action plan, the so-called "Offensiv-Programm I" to promote the goal of increasing the R&D quota in terms of gross domestic product (GDP) from 1.8% in 2000 to 2.5% of GDP in 2005. Additional funds amounting to € 508.7 Mio were agreed to in order to boost Austrian sciences and technology developments. These additional funds were to be evenly distributed within the next three years so that in each year 2001-2003 extra money of some € 169 Mio would be available. In relative terms fresh funds of € 169.57 Mio accounted for about 13.8% of the federal state's R&D expenditures in 2000 and of some 4.2% of total Austrian R&D expenditures in 2000.

When classified by purpose the Council agreed to channel 32% of the funds to basic and 35% to applied research programs. 22% of the money was destined for promoting market-oriented research and development and 12% was intended for advancing technology transfers and innovations (Austrian Council, 2002A, pp. 32-33). In absolute terms these shares translate into figures of approximately € 161 Mio, € 176 Mio, € 113 Mio and € 60 Mio, respectively (see **Table 1**). With respect to the implementation sectors the Council agreed to allocate roughly the same shares of the special funds to companies (37%) and universities (36%).

Table 1: Distribution of special funds by performance sector and purpose
Commitments

	in Mio. €	in %
<i>Distribution of funds by purpose</i>		
Basic research	160.51	31.6
Applied research	175.91	34.6
Experimental development	112.57	22.1
Technology transfer, innovation, others	59.72	11.7
Total	508.71	100.0
<i>Distribution of funds by performance sector</i>		
Universities	180.95	35.6
Non-university research institutes	140.47	27.6
Companies	187.29	36.8
Total	508.71	100.0

Source: Austrian Council for Research and Technology Development, Annual report 2000-2002

The remaining sum of about € 140 Mio was envisaged to benefit non-university research centers which encompass both public sector institutions as well as establishments organized under private law.

The Council has launched initiatives to promote emerging technology fields for the future. Recommendations on biotechnology (15.5%), information- and communication technologies (12.2%) as well as on mobility/traffic (11.1%) account for considerable shares of the total. Other trendsetting industries such as nanotechnologies attracted only minor parts (€ 184 thousand, i.e. 2.6% of the first special funds tranche), but the Council recommended to spend 12.6 Mio € of the follow-up Offensivprogramm II on the Nano-initiative.³

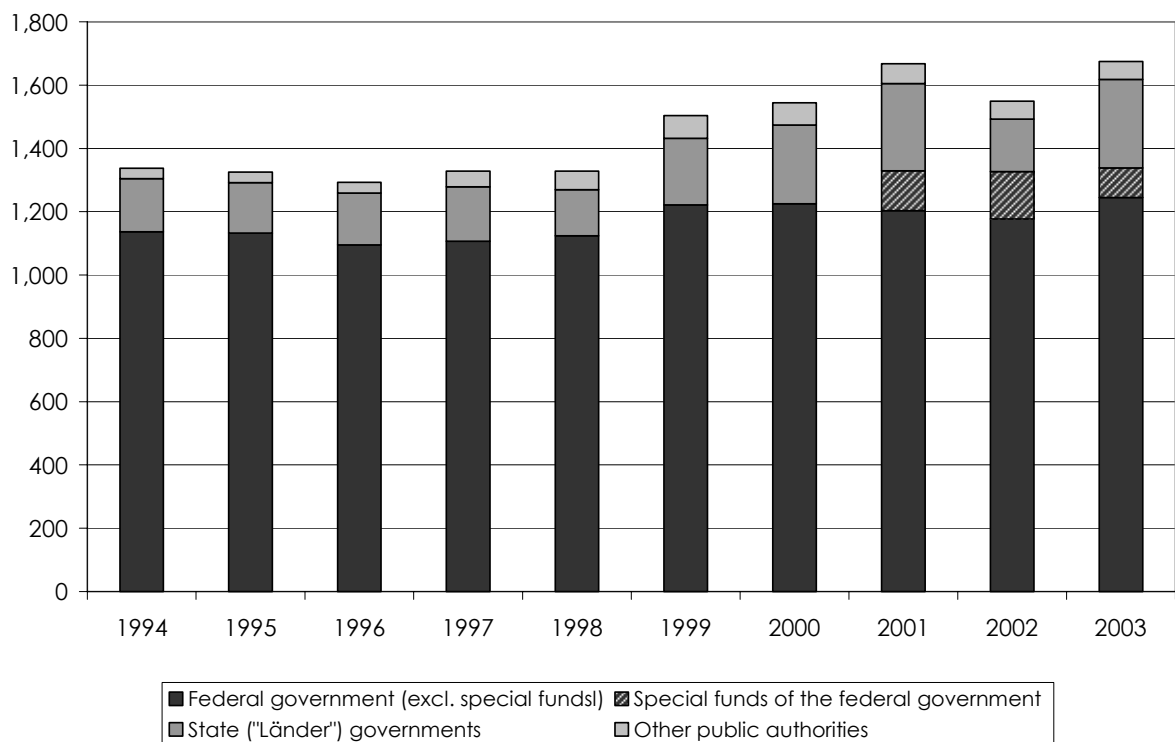
Some of the research promotion schemes endowed with special funds are new and owe their initiation to the availability of fresh funds.⁴ Nonetheless, large shares of the

³ The follow-up program provides € 600 Mio for the period 2004-2006. The program is still running and therefore will not be evaluated in this paper.

⁴ Programs which can be directly related to the Offensiv Programm I include, for instance, FIT-IT for innovations in information and communication technology, the genome research program GEN-AU, the Austrian space application program ASAP, the ARTIST program for satellite development, the

special funds have been used to secure financing of existing programs. Most notably the two major federal support schemes addressing R&D promotion in the private corporate sector (FFF) and in the public domain (FWF) have been awarded with additional funds amounting to € 58 Mio and € 36 Mio, respectively. In relative terms assistance to these institutions account for 19% of the total sum allocated. Allowances to the advantage of the competence centres are of similar magnitude (approximately € 80 Mio in total).

Figure 1: Government financed research and experimental development carried out in Austria - Disbursements (in constant 2000 prices)



Source: Austrian Research and Technology Report, 2005, Table 1 and Tables 60 – 62; own calculations

In view of the large quantities of money that has been dedicated to already existing programs, it is worth to take a look at the composition of government financed R&D

aeronautic program TAKE OFF or the PROKIS initiative for the advancement of R&D in the small-scale industrial sector..

over the last decade. **Figure 1** shows that the ordinary federal budget for R&D carried out in Austria was declining in 2001 and 2002. In 2003 federal government expenses excluding special funds rose again – but they exceeded the respective values of the years 1999 and 2000 by only 1.8% and 1.6%, respectively. Considering the evolution of public funds throughout the entire ten-year period, the recent “special” funds initiative appears to be little more than a regular increase of public R&D allowances.

A final note refers to the discrepancies between committed funds and disbursed funds (see **Table 2**). Though stated otherwise, less than three quarters of the special funds had actually been allocated by the end of 2003. The delay in disbursements involved some costs. Owing to the influence of inflation about € 5 Mio were lost. This may appear as peanuts – yet it is about the same sum the Council allowed for R&D co-operations with the New Member States (€ 5.01 Mio) and more than was dedicated to the advancement of women in research and technology (€ 3.63 Mio).

Table 2: Special funds: commitment vs. disbursements (in Mio. €)

	2001	2002	2003	2004	2005	Total
Committed funds, current prices	169.23	169.23	169.23	0.00	0.00	507.68
Disbursed funds, current prices	125.93	149.61	94.28	80.52	57.35	507.68
Committed funds, constant price ^{a)} s	166.30	164.24	161.94	0.00	0.00	492.48
Disbursed funds, constant prices ^{a)}	123.75	145.20	90.22	75.58	52.75	487.50
	Loss due to delay in disbursements					4.98

Source: Austrian Council for Research and Technology Development, Annual report 2000-2002 and Austrian Research and Technology Report, 2005, Tables 60 – 62; own calculations; ^{a)} 2000 = 100

3 Impact Assessment of Government Policies

3.1 Methodical Approach

The well-known concept of additionality captures the extent to which firms change their RTI-inputs, -processes, or – outputs as a response to policy action. When policy action materialises in terms of funding, it is essential to know how much of this money is in fact additional at the outset. **Figure 1** suggests that the special RTI-funds have replaced the regular budget appropriations to some degree. On this account we

feel a certain discomfort with the existing micro-level evaluation studies (Schibany et al., 2004; Streicher et al., 2004). Since these are based on survey-data of the beneficiaries of these funds, they necessarily disregard the replacement effect. Our evaluation approach will therefore be conducted at the macro-level.

As is often the case in empirical work, you solve one problem, yet another new one arises. In this case the problem results from insufficient macro data. The Austrian practice of data collection and preparation in the fields of research, technology and innovation is anything but satisfactory. Though a supplement to the annual federal government budget (the "Beilage T") accounts for the entire sum of RTI-funds financed by the federal government, this report proves to be rather nontransparent. The main reason for this shortcoming is that the classification of the expenditure items sticks to the logics of the general budget and in most cases remain non self-explanatory. Neither is it possible to trace the moneys committed to various technology fields (such as biotech), nor can the figures be related to the three principle R&D performance sectors (business enterprise sector, higher education sector, government sector).⁵ Every fourth year the federal statistical office takes up the effort to calculate these essential aggregates. In doing so, every expenditure item from the supplement report is classified "accordingly". It is impossible, however, to follow the calculations since the statistical office keeps back essential information on the classification.

To end up with a sample of relevant size, we make a strong assumption, viz. that the leverage effects of Austrian policy interventions on the business sector's R&D intensity do not significantly deviate from the ones in other Western European countries. Accordingly, we estimate overall "European additionality coefficients" with data from the OECD's Main Science and Technology Indicators (MSTI) and then use these to make a projection on the effects Austria's recent special funds initiative.

⁵ Readers interested in the setup of the Beilage T may refer to Falk et al., 2004, chapter 3.

3.2 Econometric Model and Specification

Building on a highly acknowledged paper done by Guellec and van Pottelsberghe (2003), we model the impact of various public sector intervention measures on R&D expenditures of the business sector as follows:

$$\ln\left(\frac{\text{BERD}_{it}}{\text{GDP}_{it}}\right) = \beta_0 + \beta_1 \ln\left(\frac{\text{SUB}_{it}}{\text{GDP}_{it}}\right) + \beta_2 \ln(\text{BINDEX}_{it}) + \beta_3 \ln\left(\frac{\text{HERD}_{it}}{\text{GDP}_{it}}\right) + \beta_4 \ln\left(\frac{\text{GOVERD}_{it}}{\text{GDP}_{it}}\right) + \beta_5 \ln\left(\frac{\text{GDP(PPP\$)}_{it}}{L_{it}}\right) + \beta_6 \ln\left(\frac{\text{HTVA}_{it}}{\text{VA}_{it}}\right) + \beta_7 \text{time} + u_{it}.$$

The demand for total business sector R&D expenditures (BERD) as a percentage of GDP is driven, first, by direct support in kinds of either grants and (subsidized) loans or through generous tax treatments of R&D. The former is captured by $\text{SUB}_{it} / \text{GDP}_{it}$, government financed R&D expenditures in the business sector as a percentage of GDP. The stimulating effect of fiscal incentives on the corporate sector's R&D performance is evaluated by including Warda's B-index (Warda, 1996 and 2002). The value of the B-index depends on a country's income tax treatment of R&D. The more favourable the tax treatment of R&D, the lower is a country's B-index. Technically speaking, the B-index is calculated by dividing the after-tax cost (ATC) of a \$1 expenditure on R&D by 1 less the corporate income tax rate t ,

$$B = \text{ATC}/(1-t), \text{ where } t = \text{corporate income tax rate.}$$

With respect to the more indirect public support measures $\text{GOVERD}_{it} / \text{GDP}_{it}$ gives the ratio of intramural government sector R&D expenditures to GDP⁶ and $\text{HERD}_{it} / \text{GDP}_{it}$ denotes the ratio of R&D expenditures within the higher education sector, again as a percentage of GDP.

⁶ The somewhat cumbersome concept of government intramural expenditure on R&D captures research activities undertaken in institutions that do not purvey higher education and do not sell their output at an economical price. Instead, these institutions are generally controlled and mainly financed by the government, where control is the ability to determine the institution's general policy or programme by having the right to appoint its management. Even if the case of government control is not clear, such non-profit institutions are classified under GOVERD, if they are mainly financed by the government (see the Decision tree for sectoring R&D units in the OECD's Frascati Manual, OECD (2002), chapter 3, figure 3.1).

Finally, other than Guellec and van Pottelsberghe, we not only employ GDP per capita in constant PPP-\$ as a regressor, but their model is extended to capture the link between industry structure and R&D. As a measure thereof we include a country's share of high tech manufacturing value added in total manufacturing value added ($HTVA_{it} / VA_{it}$). Following the OECD's classification system, the former includes pharmaceuticals (ISIC Rev. 3 code is 2423), office, accounting and computing machinery (30), radio, television and communication equipment (32), aircraft and spacecraft (353) and medical, precision and optical instruments (33). For obvious reasons BERD is expected to be the higher the greater the inherent R&D intensity of the industry structure. The point is not so much to verify a positive coefficient on the latter, but to control for the effects of a given R&D intensity when evaluating the impact of various public intervention measures.

Contrary to the study of Guellec and van Pottelsberghe, we do not feed the model with annual data but use four-year averages. The rationale for doing so is first and foremost grounded in limited data availability: Austria reports the relevant figures on BERD, HERD, and GOVERD only periodically to the OECD.⁷ From a less technical point of view one may also argue that the B-index displays little variation from year to year and that only a longer period interval is suitable to capture the effects of *changes* in the fiscal system. Anyway, this average approach leaves us with up to six data points for each country (see **Table 6** in the Appendix).

As for the estimation approach first the fixed effects within estimator has been employed and second a dynamic panel data model is applied using a one-step GMM estimator in first differences.⁸ Before proceeding to the empirical results, the next section presents some summary statistics on the variables of the model.

⁷ For that reason the study of Guellec and Van Pottelsberghe excludes Austria.

⁸ Originally, both specifications would also include slope dummies for Austria on SUB/GDP, BINDEX, HERD/GDP and GOVERD/GDP to allow the country of particular interest to deviate from the norm. Since the respective coefficients turned out insignificant without exception, they were eventually deleted in the final specification.

4 Summary Statistics and Descriptive Evidence

Table 3: Evolution of R&D expenditure items and their key determinants

Period Austr. data avail. in	1980 – 83 1981	1984 - 87 1985	1988 - 91 1989	1992 - 95 1993	1996 - 99 1998	2000 - 03 2002	Av. ann. growth '81– 02
<i>Gross domestic exp. on R&D (GERD) as a %-age of GDP</i>							
Total ^(a)	1.38	1.51	1.58	1.68	1.80	2.02	1.83
Austria	1.14	1.23	1.36	1.48	1.73	2.06	2.88
<i>Business enterpr. exp. on R&D (BERD) as a %-age of GDP</i>							
Total ^(a)	0.84	0.94	0.98	1.02	1.11	1.28	2.07
Austria	0.62	0.655	0.77	0.8	1.12	1.42	4.03
<i>Higher edu. exp. on R&D (HERD) as a %-age of GDP</i>							
Total ^(a)	0.29	0.30	0.32	0.38	0.41	0.44	1.98
Austria	0.36	0.42	0.43	0.5	0.52	0.57	2.21
<i>Gov. intramural exp. on R&D (GOVERD) as a %-age of GDP</i>							
Total ^(a)	0.26	0.27	0.27	0.26	0.27	0.26	-0.04
Austria	0.1	0.1	0.1	0.13	0.11	0.12	0.87
<i>Gov. financed BERD as a percentage of GDP</i>							
Total ^(a)	0.15	0.15	0.13	0.10	0.08	0.08	-3.04
Austria	0.05	0.05	0.04	0.08	0.06	0.08	2.65
<i>B-index (generosity of the tax system)</i>							
Total ^(a)	0.99	0.99	0.99	0.98	0.96	0.93	-0.28
Austria	0.93	0.99	0.98	0.92	0.90	0.88	-0.31
<i>GDP per cap. in 1,000 const. ppp-\$ (base year: 2000)</i>							
Total ^(a)	23.94	21.97	21.75	21.83	24.24	26.69	0.52
Austria	18.60	19.61	22.44	23.68	26.02	28.99	2.14
<i>Share of high high-tech in manufacturing value added</i>							
Total ^(a)	7.93	8.84	9.70	10.80	11.66	12.79	2.30
Austria	7.65	9.03	9.99	10.26	9.91	10.29	1.42

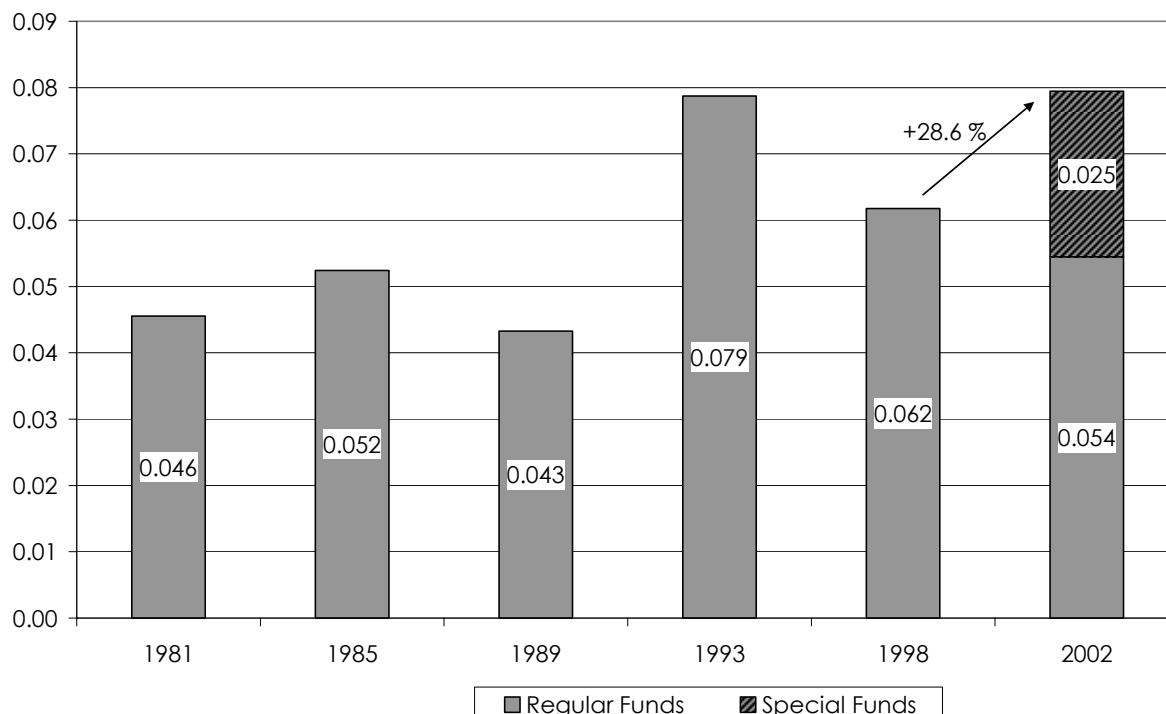
Source: OECD MSTI and OECD STAN; ^(a) unweighted average (

Table 3 displays mean figures on R&D expenditure items in selected sub-periods for Austria and (unweighted) averages of these for the total sample, respectively.

Austria's position in total R&D spending has significantly improved throughout the entire period. With an average annual growth rate of 2.88% throughout the 1981-2002 period, its most recent GERD/GDP-ratio in fact outperforms the average R&D-ratio of the total European sample. Looking at gross R&D expenses by R&D-performing sectors it becomes evident that the bulk of R&D projects are increasingly undertaken by the business sector. By 2000-2003 the respective share comes up to over two-third in Austria, and is a tiny bit lower within the total European sample. While about 30% of Austria's gross domestic R&D expenditures are made up of HERD throughout the last two decades, government intramural R&D expenditures play only a minor and in fact a diminishing role. The slight increase therein stands vis-à-vis a declining share in Austria's gross R&D expenditures. For the total European sample, government expenditures on R&D are falling throughout the 1981-2002 period, both in absolute and in relative terms, but the mean value of GOVERD in GDP still accounts for 13% in the last period

Given the significance of business R&D as a key component in total R&D activities, it is worth asking about the trend in respective government support, including direct R&D subsidies, as well as fiscal incentives. With respect to the former, government financed BERD generally proves to be very low; in 2000-2002 it amounted to only 0.08% in both samples. Note that the respective ratios are converging throughout time, i.e. for the total European sample the ratio of government funded BERD to GDP has constantly been decreasing during the last two decades, while Austria has been increasing its direct R&D subsidies within the same time span. **Figure 2** gives an illustration of the sources of the latest increase: it is entirely born by the special funds. In fact, on the financing side the special funds crowd out parts of the government's regular funds to the business enterprise sector, thus supporting our initial supposition that they substitute parts of the regular budget.

Figure 2: Austrian Government financed BERD as a %-age of GDP



Source: MSTI and Austrian Research and Technology Report, 2005, Tables 60-62; own calculations.

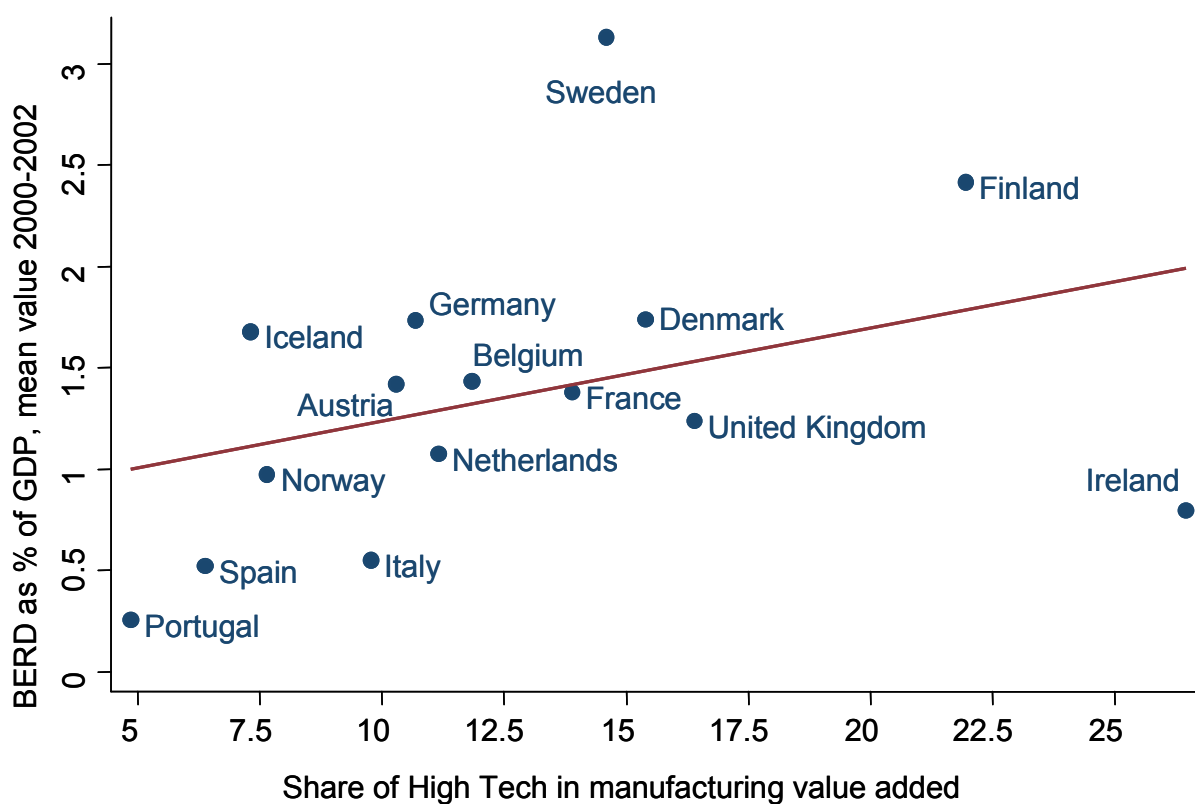
Table 3 shows that Austria's tax policies reward R&D performers relatively generously as compared to the European average.⁹ In particular from 2000 onwards the business sector appreciates various kinds of tax incentives when undertaking research projects (see Heitzinger/Silber, 2003). Companies may deduct up to 25% (instead of up to 12% before 2000) of their R&D expenditures from their profit-before-tax statements, thus reducing the basis for taxation. Alternatively, a tax allowance is granted for "economic useful inventions", which allows for a broader recognition of respective expenditures.

Overall, Austria's position in respect of several direct and indirect public intervention measures in favour of corporate R&D performance seems quite promising. A

⁹ Hall and van Reenen (2000) present an overview of the tax treatment of R&D across 26 (mostly OECD) countries. For a more up-to-date survey for Austria, compare Hutschenreiter (2002).

dampening effect is most likely to result from the below-average R&D-intensity of the industry structure. **Figure 3** presents some bivariate evidence on the relationship between business sector R&D expenditures and industry structure. The two variables in concern are positively correlated, as one would certainly expect.

Figure 3: Correlation between business sector R&D expenditure and industry structure



Source: MSTI/OECD, own calculations

5 Results

Table 4 present the results of both estimation approaches to the model as specified in **section 3.2**. We find, first, that indirect support, such as increasing government intramural R&D expenditures or R&D-expenditures in the higher education sector, have no *direct* bearing on the R&D intensity in the business sector.

Table 4: *The impact of public intervention measures on business sector R&D*

		Fixed effects Model		dynamic panel data model ^{a)}	
Nature of Public R&D Support	Log BERD as % of GDP (t-1) ^{b)}	Coeff.	t-value	Short-run	
				Coeff.	t-value
				0.383	1.86
Direct	Log government funded BERD as % GDP(t) (implied long-run effect) ^{c)}	0.237	3.82	0.155 (0.252)	2.36
	Log B-index (t)	-1.270	-3.97	-1.330	-3.99
Indirect	Log HERD as % of GDP (t)	0.022	0.15	0.098	0.48
	log GOVERD as % of GDP (t)	0.110	0.89	-0.063	-0.52
Implicit	log GDP per capita (t)	0.319	2.13	0.342	2.41
	log high-tech share in total manuf. (t)	0.547	5.7	0.339	3.27
	Period dummy 1984-1987	0.065	1.31		
	Period dummy 1988-1991	0.109	1.99		
	Period dummy 1992-1995	0.110	1.59	-0.048	-0.86
	Period dummy 1996-1999	0.105	1.31	-0.068	-0.80
	Period dummy 2000-2003	0.166	1.69	-0.064	-0.53
	Constant	-1.713	-3.96	0.002	0.050
	number of observations (countries)	78 (15)		52 (15)	
Goodness of fit measures	R ² (within)	0.863			
	Share of predicted in actual average annual growth rate of (BERD as % of GDP) ^{d)}	0.622		0.811	
Measures of model Specification	F-test (p-value)	29.8 (0.000)		26.91 (0.000)	
	Sargan Test $\chi^2(9)$ (marg. signif. level)			10.16 (0.338)	
	Test 2 nd degree serial cor. (marg. sign. level)			0.38 (0.704)	

^{a)} The dynamic panel data model is estimated using the one-step GMM estimator in first differences.;

^{b)} Significant at the 7 percent level; ^{c)} Calculated as short-run effect/(1-partial adjustment coefficient)

^{d)} Predicted growthrate is derived from accumulating the fits of the significant regressors only and excludes time-dummies and constant.

Since the appropriations to public research labs were declining during the period in question, the non-significance of the respective coefficient comes in fact as good news. On the other hand, the finding of insignificant coefficients of higher education research expenditures is puzzling. Authors such as Lederman and Maloney (2003) have shown that the quality of academic research institutions and collaboration between enterprises and universities are of eminent importance for increasing R&D activities of the corporate world. Apparently, our empirical specification is too general in nature as to account for the diffusion of such effects. Though our model admittedly does not capture the spillover mechanisms, we can still conclude that RTI funding of the higher education sector is effective in raising a country's BERD intensity if and to the extent that such policies benefit a country's overall economic prosperity or contribute to structural change towards more R&D-intensive manufacturing.

As for the more targeted policy measures, changes in fiscal incentives for R&D as measured by the B-index do significantly impact on the demand for R&D in the business sector. Elasticities between -1.27 (fixed effects specification) and -1.33 (dynamic GMM specification) indicates that a 1 % reduction in the prices of R&D (increase in generosity of tax incentives for R&D) leads to an increase in the amount of R&D of about 1.3%. This finding is consistent with former evidence on the triggering effect of tax incentives, though arguably a bit on the high side. The European Commission (2003) in its recent report suggests a median price elasticity of -0.81.

The estimated elasticities for government funded R&D in the business sector range between 0.155 in the short-run and 0.252 in the long run. Note that the long-term effects from the dynamic setting come very close to the results of the static fixed effects approach. These elasticities translate into marginal effects of well above one for the entire period,¹⁰ hence there is a complementary relationship between public subsidies and BERD, as one would hope.

¹⁰ The log-formulation of the above model implies that the estimated coefficients are to be interpreted as elasticities, i.e. $\varepsilon_{yx} = \partial \ln y / \partial \ln x = (\partial y / y) \cdot (x / \partial x)$. To calculate country- and time-specific marginal effects, the estimates are multiplied by $(\bar{y}_{it} / \bar{x}_{it})$, i.e. the average (y_{it} / x_{it}) for country i in Period t ,

5.1 The Effects of Austria's Special Funds for Research and Development

Turning once more to the effects of Austria's Special Funds initiative, apparently only the money dedicated to the business enterprise sector will have an immediate bearing on this sector's R&D expenditure. Between 1998 and 2002 government financed BERD as a percentage of GDP rose by 29%. As was shown in **Figure 2**, this entire increase is due to the extra money from the special funds. With estimated elasticities between 0.155 in the short run and 0.252 in the long run, the induced increase in the BERD-GDP ratio is 4.5% (short run) and 7.3%, respectively (long-run). Actual growth of the left hand-side variable in this period came up to 27% (from **Table 3**). Hence, about one-fifths of the growth in the R&D-expenditure of the Business sector as percent of GDP can be directly related to the Special Funds initiative.

Table 5: Sources of change in Austrian BERD intensity

	Static approach	Dynamic approach
	1981-2002	1985-2002
Observed av. ann. change in (BERD/GDP)	4.0	4.7
Contributions from ... in %		
... BERD/GDP (t-1)		29.1
... Gov. funded BERD/GDP(t)	15.6	9.6
... B-Index (t)	10.4	19.7
... GDP per capita (t)	16.9	17.1
... High-tech share in manufacturing value added (t)	19.3	5.6
Sum	62.2	81.1

Note: calculations based on results of **Table 4**.

In the above exercise estimates for a 20-year period are rigorously combined with presumed average values of the very last time period. Since the relationship

$$\frac{\partial y_t}{y_t} \approx \sum_{j=1}^J \varepsilon_{yx_j} \cdot \frac{\partial x_{jt}}{x_{jt}} \quad (\text{for all "policy measures" } j) \text{ holds for the entire period, arguably}$$

where y_{it} denotes the i -th country's mean BERD intensity in period t , and x_{it} is government financed BERD as a percentage of GDP.

it makes more sense to ask how much of the observed change in the BERD intensity between the very first and the last period can be attributed to the respective actual changes of the explanatory variables j of the model. While elasticities give an idea of the *efficiency* of both the direct and the implicit public support measures for R&D, the following decomposition analysis (see **Table 5**) allows for conclusions on the efficiency of either policy approach.

Table 5 shows that structural changes have had a greater impact on BERD as compared to more tightly focussed policy measures. This is especially true in the dynamic approach, when the lagged endogenous variable accounts for a considerable share of the predicted change in BERD (almost one third). By contrast, the stimulating effects of direct R&D-support in kind of loans and grants seem to be modest.

6 Concluding Remarks

Based on a panel regression of 15 Western European countries for the period 1980-2002, this paper evaluates the effectiveness of various support strategies in the fields of RT&I. Though the estimates suggest that direct government subsidies to R&D-performing firms unfold great leverage effects, the dynamics of output growth as well as an R&D-prone high-tech industry structure seem to be more important drivers of the business sector's R&D intensity.

Several empirical studies on innovation activities have pointed at the rather low share of high-tech industries in Austrian value added or employment (Peneder et al. 2001, Austrian Science-and Technology Report, 2003). Irrespective of this technology gap it remains true that by international comparison aggregate trends in Austrian employment, growth, or national income have not evolved below average within the last three decades. Strangely enough, Austria even succeeded to increase its share in EU value added ("the Austrian paradox"). As Peneder notes, the technology gap is still to be taken seriously, because structural deficits in kind of little specialization in dynamic, technology-intensive sectors will dampen the long run

perspectives of economic growth.¹¹ At this point we add that an unfavourable industry structure does not only hamper long-term growth, but that the realization of intermediate aims such as an R&D quota of 3% by 2010 is challenged as well.

These considerations call for a more strategic appropriation of public R&D funds and for a more strategic approach to technology and innovation policy in general. The costly delays in actual disbursements and the disposition to sell existing RTI-programs as part of the special funds initiative (when actually only sources of funds have been replaced) reveal that Austria's trip to Barcelona is not well planned yet.

On the positive side, the recent abolishment of all inscription fees by the Chamber of Commerce is highly acknowledgeable as it reduces the start-up costs of new and innovative enterprises significantly. Similarly, the recent debate on intellectual property rights and the attempts to make them more incentive compatible goes in the right direction.

¹¹) Austrian Science and Technology Report 2003, p. 23ff.

Appendix

Table 6: periods included by country

Country	static model	dynamic model
Austria	1-6	3-6
Belgium	4-6	5-6
Denmark	1-6	3-6
Finland	1-6	3-6
France	1-6	3-6
Germany	1-6	3-6
Iceland	5-6	6
Ireland	3-6	4-6
Italy	1-6	3-6
Netherlands	4-6	5-6
Norway	1-6	3-6
Portugal	1-6	3-6
Spain	1-6	3-6
Sweden	1-6	3-6
UK	1-6	3-6
number of obs.	78	52

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